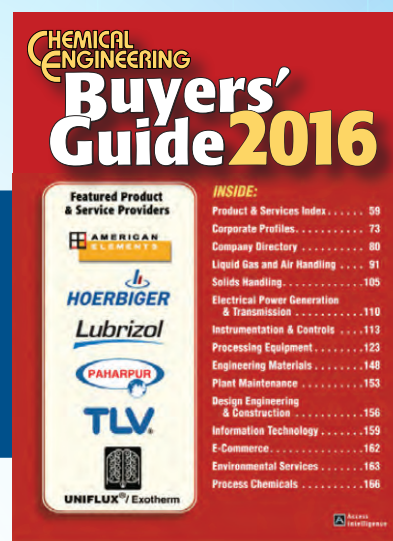


Sell your products directly to qualified buyers in the CPI on the improved chemengonline.com/buyersguide. *Chemical Engineering's* Buyers' Guide is the most economic, timely, and resourceful way to increase brand awareness and recognition for your company.

Issue Date: December 2015

Listing Deadline: October 7, 2015

Ad Materials Due: October 14, 2015



According to the 2014 E-media Study, 57% of readers use the Internet to research vendors

Available in the December issue and always accessible online, it is regularly used by more than 166,000 readers, has over 68,000 unique page views a year, and is collectively referred to more than one million times a year.

A one-time yearly purchase guarantees that your advertisement will be circulated globally to the subscribers of *Chemical Engineering* and distributed at premier trade shows and conferences throughout the year.

FREE INCENTIVES FOR DISPLAY ADVERTISERS

All display advertisers will receive:

- » A hotlink on the *Chemical Engineering's Buyers' Guide* website to advertiser's website
- » Premium positioning of listings in the product categories
- » Company name in bold throughout *Chemical Engineering's Buyers' Guide*
- » Unlimited listings in the print and online versions of *Chemical Engineering's Buyers' Guide*
- » Banners online at chemengonline.com/buyersguide with each display ad purchase
- » All full page advertisers get their company logo on cover of the *Chemical Engineering's Buyers' Guide* section, plus exposure in the Corporate Capabilities section

Corporate Capabilities Profile

Make an impression that counts with the most exclusive business directory in the industry. Showcase your products and the markets they serve in this premium section — in print and online — with a full page corporate profile.

LISTING OPTIONS

Basic (free)

- Includes company name, address, phone and fax
- Email and URL
- 10 free category listings

Basic + Logo (\$450)

Mini Ad (\$860)

- Basic package
- Color or black/white logo in print Buyers' Guide

A la cart

- 1 additional category \$20
- 10 additional categories \$150
- 20 additional categories \$300
- 50 additional categories \$750

Enhanced + Logo (\$895)

Mini Ad (\$1,300)

- Basic package
- Color or black/white logo in print and online Buyers' Guide
- 20 categories
- Clickable URL in online Buyers' Guide
- Clickable email address in online Buyers' Guide
- Priority listing in online Buyers' Guide - company will appear at top of search results in selected category and in bold
- 30-word company description (online and print)

Decision Briefs (sponsored content)

- Basic \$5,000
- Basic Package
- Standard Buyers' Guide pricing

Decision Briefs is a dynamic content marketing platform where you can manage all of your content in one place. From social media, to blog posts, to placing articles on industry-leading publications, Decision Briefs allows you to create, distribute, and measure your content. For more information, contact your sales representative.

ADVERTISING RATES

BUYERS GUIDE FULL RUN				
Color (4c)	1x	6x	12x	18x
Spread	\$27,053	\$25,281	\$23,628	\$22,083
Full Page	\$14,405	\$13,277	\$12,530	\$12,309
2/3 Page (vertical)	\$10,073	\$9,352	\$8,801	\$8,637
1/2 Page (island)	\$9,270	\$8,456	\$8,008	\$7,833
1/2 Page	\$8,122	\$7,509	\$7,102	\$6,922
1/3 Page	\$6,134	\$5,737	\$5,423	\$5,268
1/4 Page	\$4,815	\$4,671	\$4,481	\$4,398

LOGOS AND MINI ADS			
Product & Services Directory Logos	Rates per logo	Mini-ads	Rates per mini-ad
1 logo	\$450	1 Mini-ad	\$860
2 logos	\$415	2 Mini-ads	\$820
3 logos	\$400	3 Mini-ads	\$765
4 logos	\$385	4 Mini-ads	\$725
5-9 logos	\$355	5-9 Mini-ads	\$690
10 or more logos	\$325	10 or more Mini-ads	\$650

The size of all logos is 2" x 1".

The size of all mini-ads is 2" x 2".

For enhanced listings information, contact:

DIANE BURLERSON

dburleson@chemengonline.com | 512-337-7890

For information about Buyers' Guide display advertising options and Decision Briefs, contact:

JASON BULLOCK

jbullock@chemengonline.com | 713-340-0476

DAN GENTILE

dgentile@chemengonline.com | 512-918-8075

TERRY DAVIS

tdavis@chemengonline.com | 404-634-5123

PETRA TRAUTES

ptrautes@accessintel.com | +49 69 58604760