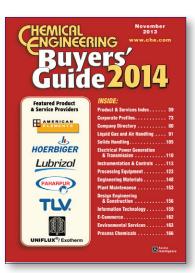
## cebuyersguide.com

# HEMICAL NGINEERING BUYEYS Guide 2015

Issue Date: November 2014 • Listing Deadline: September 1, 2014 Ad Materials Due: September 9, 2014



# Sell your products to qualified buyers in the chemical processing industries!

The most economic, timely, and resourceful way to increase brand awareness and recognition for your company.

Available in print and always accessible online, it is regularly used by over

# **166,000 readers,** has over **68,000 unique page views** a year, and is collectively referred to more than

one million times a year.

A one-time yearly purchase guarantees that your advertisement will be **circulated globally** to the subscribers of *Chemical Engineering* and distributed at premier trade shows and conferences throughout the year.

## **FREE INCENTIVES FOR DISPLAY ADVERTISERS**

All display advertisers will receive:

- A hotlink on the CEBG website to their company's website
- Premium positioning of listings in the product categories
- Company name in bold-face throughout CEBG
- Unlimited listings in the print and online versions of CEBG
- Banners online at che.com/buyersguide with each display ad purchase\*
- All full page advertisers get their company logo on cover of the CEBG section, PLUS exposure in the Corporate Capabilities section, all FOR FREE!

\* Number of free banners per ad size:

1/3pg=1 banners, 1/2pg=2 banners, 2/3pg=3 banners, FP=4 banners

" oted the most useful Buying Resource [in the Chemical Process Industries]" - According to the Chem Show Universe Study.



## **Listing Options**

### **Basic (FREE)**

- Includes Company Name, Address, Phone, and Fax
- E-mail and Web address
- 10 free category listings

### Basic + Logo (\$450), Mini Ad (\$860)

- Basic package +
- Color or Black/White logo in print Buyers Guide

## A la cart –

- 1 additional category \$20
- 10 additional categories \$150
- 20 additional categories \$300
- 50 additional categories \$750



# Ask how you could earn a FREE Corporate Capabilities Profile

*Make an impression that counts* with the most exclusive business directory in the industry. Showcase your products and the markets they serve in this premium section — in print and online — with a full page corporate profile.

# CONTACT

DIANE BURLESON Tel: 512-337-7890 dburleson@che.com

# cebuyersguide.com

### Enhanced – Logo (\$895) Mini Ad (\$1,300)

- Basic package +
- Color or Black/White logo in print and online Buyers' Guide
- 20 categories
- Live website URL link online
- Live e-mail link online
- Priority listing in online Buyers' Guide company will appear at top of search results in selected category and in bold
- 30 word company description (online and print)

### Decision Briefs (sponsored content) -

- Basic \$5,000
- Basic + standard Buyers' Guide pricing

Decision Briefs is a dynamic content marketing platform where you can manage all of your content in one place. From social media, to blog posts, to placing articles on industry-leading publications, Decision Briefs allows you to create, distribute, and measure your content. For more information contact Terry Davis at 404-634-5123 or by email at TDavis@accessintel.com.

## **ADVERTISING RATES**

| BUYERS GUIDE FULL RUN |          |          |          |          |  |
|-----------------------|----------|----------|----------|----------|--|
| Color (4c)            | 1x       | бх       | 12x      | 18x      |  |
| Spread                | \$26,265 | \$24,545 | \$22,940 | \$21,440 |  |
| Full Page             | \$13,985 | \$12,890 | \$12,165 | \$11,950 |  |
| 2/3 Page (vertical)   | \$9,780  | \$9,080  | \$8,545  | \$8,385  |  |
| 1/2 Page (island)     | \$9,000  | \$8,210  | \$7,775  | \$7,605  |  |
| 1/2 Page              | \$7,885  | \$7,290  | \$6,895  | \$6,720  |  |
| 1/3 Page              | \$5,955  | \$5,570  | \$5,265  | \$5,115  |  |
| 1/4 Page              | \$4,675  | \$4,535  | \$4,350  | \$4,270  |  |

| Product and Services<br>Directory Logos | (Rates per logo) | Mini-ads            | (Rates per mini-ad) |
|---|------------------|---------------------|---------------------|
| 1 logo                                  | 450              | 1 Mini-ad           | 860                 |
| 2 logos                                 | 415              | 2 Mini-ads          | 820                 |
| 3 logos                                 | 400              | 3 Mini-ads          | 765                 |
| 4 logos                                 | 385              | 4 Mini-ads          | 725                 |
| 5-9 logos                               | 355              | 5-9 Mini-ads        | 690                 |
| 10 or more logos                        | 325              | 10 or more Mini-ads | 650                 |

The size of all logos is 2" x 1".

The size of all mini-ads is 2" x 2".

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### **TERRY DAVIS** SALES DIRECTOR

Tel: 404-634-5123 tdavis@che.com ALABAMA, CONNECTICUT, DELAWARE, GEORGIA, IDAHO, KENTUCKY, MAINE, MARYLAND, MASSACHUSETTS, MISSISSIPPI, MONTANA, NEW HAMPSHIRE, NEW JERSEY, NEW YORK, NORTH AND SOUTH CAROLINA, NORTH AND SOUTH DAKOTA, OHIO, OREGON, PENNSYLVANIA RHODE ISLAND TENNESSEE, UTAH, VERMONT, VIRGINIA, WASHINGTON D.C., WEST VIRGINIA. WYOMING, CANADA, LATIN AMERICA

### JASON BULLOCK

DISTRICT SALES MANAGER Tel: 281-485-4077 jbullock@che.com ALASKA, ARIZONA, ARKANSAS, CALIFORNIA, COLORADO, FLORIDA, HAWAII, KANSAS, LOUISIANA, MISSOURI, NEVADA, NEW MEXICO, OKLAHOMA, TEXAS, WASHINGTON

DAN GENTILE DISTRICT SALES MANAGER Tel: 512-918-8075 daentile@che.com ILLINOIS, INDIANA, IOWA, MICHIGAN, MINNESOTA, NEBRASKA, WISCONSIN

### **DIANE BURLESON INSIDE SALES MANAGER**

Tel: 512-337-7890 dburleson@che.com PRODUCT SHOWCASE, LITERATURE REVIEWS, CLASSIFIEDS, **BUYERS' GUIDE & CHEMPLOY** 

### EUROPE PETRA TRAUTES EUROPEAN SALES MANAGER

Tel: 49-69-58604760 ptrautes@che.com AUSTRIA, BENELUX, CZECH REPUBLIC, EASTERN EUROPE, GERMANY, SCANDINAVIA, SWITZERLAND, UNITED KINGDOM

### MEDITERRANEAN & MIDDLE EAST FERRUCCIO SILVERA SALES REPRESENTATIVE

Tel: 39-02-284-6716 ferruccio@silvera.it ANDORRA, FRANCE, GIBRALTAR, GREECE, ISRAFI ITALY, PORTUGAL, SPAIN

INDIA **DIPALI DHAR** SALES REPRESENTATIVE Tel: +1 718-263-1162, ddhar@che.com

### JAPAN **KATSUHIRO ISHII** SALES REPRESENTATIVE

Tel: 81-3-5691-3335 amskatsu@dream.com

### ASIA **RUDY TENG** SALES REPRESENTATIVE

Tel: +86 13818181202, (China), +886 921322428 (Taiwan) rudy.teng@gmail.com ASIA-PACIFIC, HONG KONG, PEOPLE'S REPUBLIC OF CHINA, TAIWAN

### South Korea PETER KWON SALES REPRESENTATIVE +82 2 416 2876

+82 2 2202 9351 peterhkwon@hanmail.net

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